APPENDIX B

DECEPTION PLANNING WORKSHEET

(Classified when filled in)

1. Situation:

    a. Current situation:

    (1) Friendly: _____

    _____

    _____

    (2) Enemy: _____

    _____

    _____

    b. Projected situation (no deception) : _____

    _____

    _____

    c. Desired situation: _____

    _____

    _____

    d. Assumptions (list key assumptions): _____

    _____

2. Deception Objective:

    a. Five elements:

    (1) Who? _____

    (2) What? _____

    (3) When? _____

    (4) Where? _____

    (5) Whom? _____

b. List two or more deception objectives: _____

_____

_____

_____

c. Which deception objective is better? _____

_____

d. Do objective actions lead to the desired situation? _____

_____

3. Desired Perception:

   a. What are the target's current perceptions about our capabilities and intentions? _____

_____

_____

   b. Should these perceptions be altered or maintained? _____

_____

   c. Write a desired perception statement containing the three key elements:

   (1) Who? _____

   (2) What (threat or opportunity)? _____

   (3) When and for how long? _____

   d. Will this desired perception result in the deception objective actions necessary to reach the desired situation? _____

_____ _____

_____

_____

4. Deception Story:

a. What must you tell the target to create or maintain the desired perception?_____   _____   _____

_____. ___ _____

b. Write the deception story you have developed for this exercise (minimum of two sentences): _____

_____

_____

c. Evaluate your deception story for feasibility and believability:

5. Deception Plan:

a. List means selected to convey the deception story to the target: _____

_____

_____

b. Have you considered all possible channels?_____

c. Do the means you have selected conform with our standard operating practices? _____

_____

d. Are other disciplines needed to hide or protect something?_____

_____

6. Other Information:

a. Feedback:

(1) List indicator priority intelligence requirements to help guide intelligence monitoring for enemy reactions to the deception: _____
_____

_____

(2) Is your deception flexible enough to allow for change if feedback reveals change is required to ensure success of the deception?_____

_____

b. Risks (list most significant): _____

_____

_____

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